

# **Grant Info Session**

Neighborhood Opportunity Fund (NOF)
OE3 State of Illinois Small Business Grant

March 2025

Greater Chatham Initiative www.GreaterChathamInitiative.org

## **AGENDA**

- Introduction to Greater Chatham Initiative
- Neighborhood Opportunity Fund (NOF)
- NOF Q&A w/Reuben Waddy

OE3 State of Illinois Small Business Grant



In 2016 Greater Chatham Initiative was created and funded to execute this plan

Residential

**Public Safety** 

**Business Development** 

**Workforce Development** 

2021-2025 (four years)

Assisted with 152 grant applications \$29.6 million 80 were successful total funding of \$9.6 million

THE GREATER CHATHAM INITIATIVE

#### Comprehensive Plan

#### for Economic Growth

#### and Neighborhood Vitality

Investing to Make Chatham, Auburn Gresham, Greater Grand Crossing and Avalon Park Communities of Opportunity and Choice

Greater Chatham Initiative Leadership Committee June 2016

## Your Hosts Today

#### John Handler

Six years @GCI Focused on small business advisory services and access to capital Original director of our <a href="www.FoodLabChicago.com">www.FoodLabChicago.com</a> project 100+ restaurants Founded our local delivery service www.SoulDelivered.com

### Christine Saffold, Deputy Director GCI

Founder of <a href="https://www.ChamaCapital.com">www.ChamaCapital.com</a> increase access to capital for women small bus owners GCI business planning resource



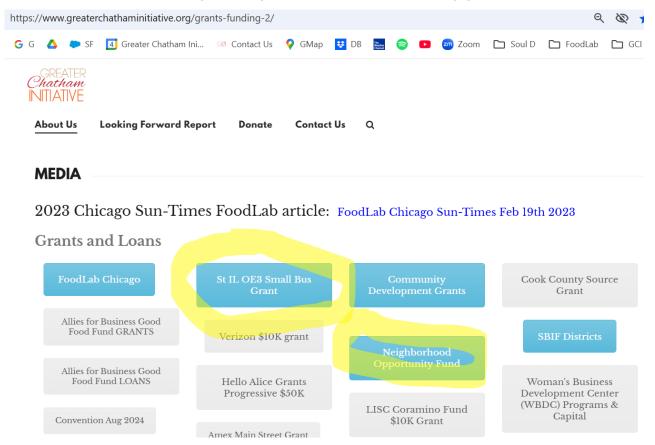
## Access to Capital

## GREATER Chatham MITIATIVE

# Maintained on our website www.GreaterChathamInitiative.org

#### **Active economic support opportunities**

"one-stop-shop" for economic support















**Community Development Grants - Small (CDG-S)** 

**Neighborhood Opportunity Fund (NOF)** 

**Small Business Improvement Fund (SBIF)** 

Background and Mission

The NOF was launched in 2016 to build strong and vibrant commercial corridors on the South, Southwest, and West Sides.

It is a reimbursement grant and technical assistance program that supports permanent builds and renovations of commercial spaces.





Who is Involved?



#### The Department of Planning and Development (DPD)

DPD funds and provides the Neighborhood Opportunity Fund grant. DPD works directly with NOF finalists and grant recipients, or grantees, to navigate City of Chicago departments and requirements.



#### SomerCor-

SomerCor, the Program Administrator, works in partnership with DPD and is the primary contact for NOF grantees. Somercor is responsible for assisting grantees in managing and stewarding projects through necessary milestones to reach project completion.

We have with us today

Reuben Waddy

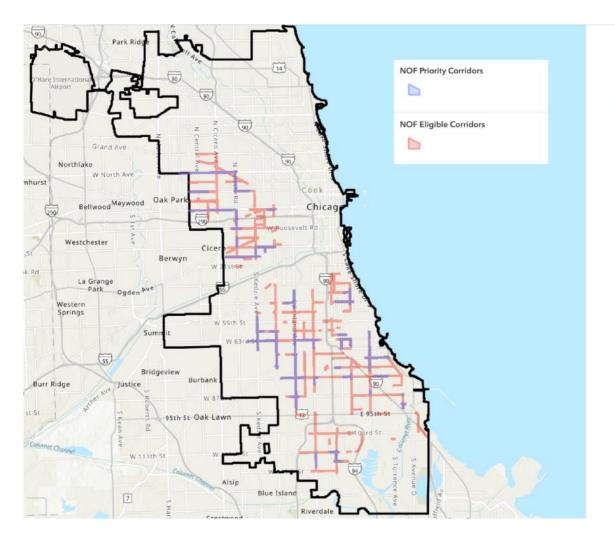
Rwaddy@somercor.com



Reuben Waddy
VP, NOF Director
SomerCor
Program Administrator
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#### Is your location/address eligible?



#### NOF Eligible Locations

- NOF projects must be in a Priority
   —
   Corridor or an ⊟igible Corridor.
- These corridors provide a strategic focus on location and ensure collective impact on commercial corridors.
- To verify that your project is one one of these eligible corridors, visit our interactive map at chicago.gov/NOF





Grant Calculation



\$250,000 max grant @ 75% reimbursement \$333,333 project





### Eligible Types Include:

- Commercial properties (office, retail, exteriors of mixed-use residential)
- Cultural institutions (museums, theaters, performance venues)
- Non-profit organizations with an on-site organizations with an on-site organizations.
- Artisanal manufacturing, production, and services with an on-site commercial component

## Ineligible Types Include:

- Residential properties including home-based businesses and live/work spaces
- Social services organizations including workforce development and daycare centers
- Places of worship that exclusively promote or incorporate religious teachings of any kind
- Industrial or heavy manufacturing including food and beverage processing





## Capital grants, leasehold improvements

## Eligible Expenses Include:

- Minor site improvements when part of a larger project
- Building demolition and environmental remediation
- Security measures
- Roofing, <u>façade</u>, and mechanical system repairs
- Architectural and engineering fees
- HVAC, plumbing and electrical

## Ineligible Expenses Include:

- Minor repairs or improvements (e.g. painting)
   that are not part of a larger project
- Construction/rehabilitation of residential units or the residential portion of a mixed-use building
- Repairs or improvements to bring a building into compliance with the City of Chicago's Building Code that are not part of a larger project
- Operating expenses of any kind



1

#### **Readiness**

Projects can demonstrate readiness by providing:

- Site control documentation
- A detailed project budget and construction timeline
- Construction and design documents

2

#### **Feasibility**

Projects are more competitive when:

- 50% or more of project financing has been secured
- Permits have been issued
- A detailed business plan and leadership team summary is included
- A profit and loss statement or demonstration of financial stability is included

3

#### **Community Impact**

Explain how your project will contribute to the community

- Incorporate the neighborhood design guidelines in your plans
- Submit letters of support from community members and elected officials
- Provide a detailed plan for community engagement and outreach
- Introduce yourself and your project to your Alderperson

4

#### **Due Diligence**

Before moving forward with an application, the City will:

- Check for City-owed debt, Cook County property tax debt, and zoning compliance
- Work with the Department of Buildings and Department of Business Affairs and Consumer Protection to review your organization, project feasibility, and project site
- Confirm your business is in Good Standing with the State of Illinois



#### Strong applications will provide proof of project readiness, including:

- An itemized budget supported by a City-licensed contractor's bid
- Design documents provided by a State-licensed architect (NOF/CDG only)
- Proof of financing for at least 50% to 100% of the total project cost, or a plan to secure financing
- Detailed business plan (start-ups) and/or up-to-date profit and loss statements (existing businesses)
- Audited tax documents from prior years





# All applications must include proof of site control, acceptable documents include:

- ➤ **Lease:** An executed lease for the project site in your business's legal name (as listed on the application) for multiple years with the option to renew.
- Deed / Real Estate Contract for the project location with the name of your business entity (as listed on the application).



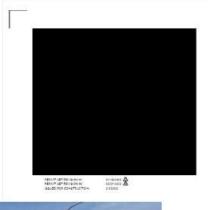
- A Letter of Intent for the project location, signed by both the intended lessor and lessee, including the name of your business entity (as listed on the application).
  - > Applicants will need signed lease/deed before contract issuance



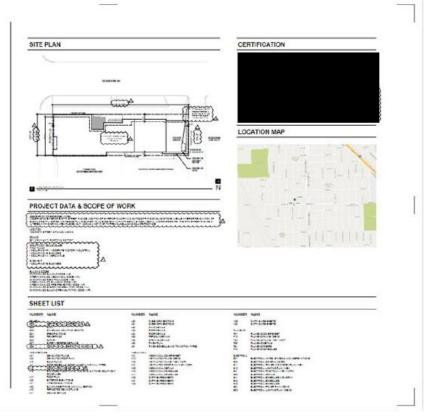


# **DESIGN AND CONSTRUCTION PLANS**

Providing design documents and construction plans help to demonstrate a project's readiness.







# **PROJECT BUDGET**

- ➤ Grant awards are determined by eligible, itemized expenses provided in the application. Successful applications will provide a detailed list and indicate which costs are supported by contractor estimate.
- ➤ Applicants will need to provide a comparable, itemized bid for every single eligible expense.
- Project contingencies are strongly encouraged to mitigate cost overruns, as award amounts are capped.

# **FINANCING**

- Project owners must provide proof of financing for at least 50% to 100% of the total project cost with evidence of said funds.
- Examples of what constitutes an acceptable and unacceptable example of proof of financing is on the next slide.



# Neighborhood Opportunity Fund (NOF) Chatham



Grant Calculation

Total Eligible Project Cost (100%) TAF\* NOF Grant\*₄ (20% of the (25% of eligible project costs)+ (75% of eligible project costs) ← NOF Grant)

\$250,000 max grant @ 75% \$333,333 project



## 3 Community Impact

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### **Catalytic Impact**

#### Restaurants

- activate vacant building
- Hire a lot of people
- Great for returning citizens
- Learn a transferable skill
- Start their own restaurants
- Activate corridor other nearby store fronts
- Bring people in to the neighborhood



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## When to Apply?

Now four times a year

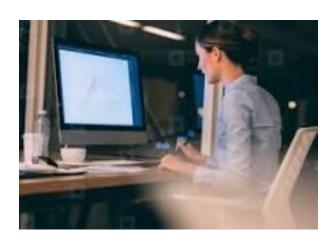
Apply anytime, last cut off was February 14<sup>th</sup>

Anticipant next round in May





- Verify project address is within the eligible geography.
- Register on the City of Chicago Submittable page (for free) to review and complete the application.
- Read and answer all questions thoroughly and completely.
- Provide all required documents.
- Provide all supplemental documents, where available:
  - Proof of Financing documents
  - Proof of Site Control documents
  - Business plans
  - Other supporting documents (Economic Disclosure Statements, Affidavits, etc.)



www.Somercor.com/NOF

























WEST HUMBOLDT PARK DEVELOPMENT COUNCI







THE CHICAGO

COMMUNITY TRUST





















LAWYERS for the CREATIVE ARTS\*























#### **DPD**

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#### SomerCor-

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## **Questions?**

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